TALLINK GRUPP

is the leading European provider of leisure and business travel and sea transportation services in the Baltic Sea region.

OPERATIONS

• Fleet of 14 vessels
• Operating four hotels

KEY FACTS

• Revenue of EUR 950 million in 2018
• Operating EUR 1.5 billion asset base
• Over 7,000 employees
• Serving 9.8 million passengers annually
• Transporting 385 thousand cargo units annually
• Listed on Nasdaq Tallinn – TAL1T
  and Nasdaq Helsinki – TALLINK

STRONG BRANDS

TALLINK

SILJA LINE

TALLINK
GRUPP
BUSINESS MODEL

PRODUCT OFFERING

OVERNIGHT CRUISES & PASSENGER TRANSPORTATION

SHUTTLE SERVICE

ON-BOARD TAX-FREE SHOPPING

ON-BOARD CATERING

HOTEL & TRAVEL PACKAGES

CARGO TRANSPORTATION

REVENUE STRUCTURE IN 2018

- Restaurant & shops sales 55%
- Ticket sales 26%
- Cargo 13%
- Leases 2%
- Accommodation 1%
- Other 3%
**POSITION IN THE GLOBAL FERRY MARKET**

**THE WORLD’S TOP DUTY FREE & TRAVEL RETAIL SHOPS**

Ranking by actual and estimated retail sales in 2017

<table>
<thead>
<tr>
<th>Rank</th>
<th>Location</th>
<th>Country</th>
<th>Channel</th>
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<tbody>
<tr>
<td>Sales &gt; US$ 1700 million</td>
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<tr>
<td>1</td>
<td>SEOUL - Incheon Int’l Airport</td>
<td>South Korea</td>
<td>Airport Shops</td>
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<td>DUBAI - Dubai International Airport</td>
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<td>SINGAPORE - Changi Airport</td>
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<td>Sales &gt; US$ 1000 million</td>
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</tr>
<tr>
<td>4</td>
<td>LONDON - Heathrow Airport</td>
<td>UK</td>
<td>Airport Shops</td>
</tr>
<tr>
<td>5</td>
<td>BANGKOK - Suvarnabhumi Airport</td>
<td>Thailand</td>
<td>Airport Shops</td>
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<tr>
<td>6</td>
<td>SHANGHAI - Pudong Airport</td>
<td>China</td>
<td>Airport Shops</td>
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<tr>
<td>Sales &gt; US$ 900 million</td>
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<td>7</td>
<td>HONG KONG - International Airport</td>
<td>Hong Kong</td>
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<td>BEIJING - Capital Airport</td>
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<td>9</td>
<td>PARIS - Charles de Gaulle Airport</td>
<td>France</td>
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<td>10</td>
<td>TOKYO - Narita Airport</td>
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<td>FRANKFURT - Frankfurt-Main Airport</td>
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<tr>
<td>12</td>
<td>TALLINK - All Routes</td>
<td>Estonia</td>
<td>Ferries</td>
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<td>13</td>
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<td>Sales &gt; US$ 500 million</td>
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Source: Generation Research 2018

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**FERRY OPERATOR BY GROSS TONS**

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<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Gross tons</th>
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**FERRY OPERATOR BY BEDS**

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**FERRY OPERATOR BY REVENUES**

(EUR million, 2017)

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<td>5</td>
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- Data: Ro/pax / ferries above 1000 GT
- Source: ShipPax MARKET:18; Company reports
STRATEGIC PLAN

TALLINK’S VISION

To be the market pioneer in Europe by offering excellence in leisure and business travel and sea transportation services

LONG TERM OBJECTIVES TOWARD INCREASING THE COMPANY VALUE AND PROFITABILITY

• Strive for the highest level of customer satisfaction
• Increase volumes and strengthen the leading position on our home markets
• Develop a wide range of quality services directed at different customers and pursue new growth opportunities
• Ensure cost efficient operations
• Manage the optimal debt level that will allow sustainable dividends

CURRENT STRATEGIC CORNERSTONES AND COMPETITIVE ADVANTAGES

MOST MODERN FLEET

WIDE ROUTE NETWORK

STRONG MARKET SHARE & BRAND AWARENESS

HIGH SAFETY LEVEL & ENVIRONMENTAL STANDARDS
PASSENGER MARKET SHARE IS 48% OF THE NORTHERN BALTIC SEA

REVENUE BY ROUTES
EUR 950 million, 2018

PASSENGERS
9.8 million, 2018

NORTHERN BALTIC PASSENGER MARKET ~20 MILLION PASSENGERS
WE ARE TARGETING NEW CUSTOMERS FROM A WIDER COUNTRY BASE
More than 14% of our passengers come from outside of our home markets.
MARKET SHARES
PASSenger OPERATIONS

Tallinn – Helsinki

<table>
<thead>
<tr>
<th>Year</th>
<th>Tallink</th>
<th>Viking Line</th>
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<th>Linda Line</th>
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Turku – Stockholm

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Helsinki – Stockholm

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Riga – Stockholm

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</tbody>
</table>
HIGHLIGHTS AND MILESTONES

OPERATIONS

- Finland-Sweden
- Riga-Stockholm
- Finland-Germany
- St. Petersburg
- Estonia-Sweden
- Estonia-Finland
- Hotel operations

Newbuilt vessels €1,237 m
Acquisitions €968 m

- Silja Line
- Superfast ferries
- Baltic Queen
- Baltic Princess
- EUR 280 million syndicated loan
- Rights issue
- Star
- Superstar
- Vessel renovation program launched
- NOK 900 million bond issue (redeemed in 2018)
- MegaStar
- Private Placement
- IPO
- Galaxy
- Victoria I
- New Shuttle ferry
- Sale of two Superfast ferries
- Secondary listing on Nasdaq Helsinki

Timeline:
PERFORMANCE AFTER THE MANAGEMENT BUYOUT

![Graph showing revenue, EBITDA, and passengers over years from 1998 to 2018.](image-url)
2018 HIGHLIGHTS AND KEY FACTS

- A record number of 9.8 million passengers carried in 2018
- Revenue from the core operations increased to EUR 884 million
- Strong growth of the cargo business
- Lower chartering revenues compared to last year
- Higher bunker prices globally and EUR 16.6 million higher cost
- Continuous efforts at fuel efficiency yielded in 3.2% lower fuel consumption per nautical mile across the fleet
- Termination of operation of Pirita Spa Hotel in November 2018
- Redemption of NOK bonds
- Secondary listing on Nasdaq Helsinki stock exchange
- Silver Award for responsible and sustainable business practices by the Estonian Responsible Business Forum
OUTLOOK

- New dividend policy
- Letter of Intent signed with Rauma Marine Constructions for the construction of a new LNG powered shuttle ferry for the Tallinn-Helsinki route
- Fixed price agreed with the main fuel supplier for about 40% of total purchasing volume from February to December 2019
- Scheduled dockings of seven vessels in 2019, majority carried out in Q1 2019
- Continuous investments to energy / fuel efficiency across the fleet are expected to continue reducing fuel consumption and air emissions (CO2, SOx and NOx)
  - Fuel monitoring systems
  - Shore power and hybrid battery systems
- Tallinn Old City Harbor terminal D renovations ongoing
- Strong economies in the market area
NEW LNG SHUTTLE FERRY
FURTHER DEVELOPMENT OF THE TALLINN–HELSINKI SHUTTLE SERVICE

LETTER OF INTENT FOR CONSTRUCTION OF NEW LNG POWERED SHUTTLE FERRY SIGNED IN OCTOBER 2018

• Shipyard: Rauma Marine Constructions
• The vessel cost is approximately EUR 250 million
• Expected delivery at the end of 2021
• Specifications similar to Megastar
• Financing terms are being finalised

PRELIMINARY SPECIFICATIONS

• Length 212 meters
• Capacity 2,800 passengers
• Lane meters around 3,000
• Dual fuel engines (LNG/MDO)
• Diesel–electrical propulsion
• Service speed 27 knots

MEGASTAR AND NEW LNG SHUTTLE FERRY WILL COMPLY WITH THE CURRENT AND KNOWN FUTURE EMISSION REGULATIONS FOR THE EMISSION CONTROL AREAS, INCLUDING THE BALTIC SEA
ONGOING DEVELOPMENT PROJECTS
FOCUS ON IMPROVEMENTS AND EFFICIENCIES OF OPERATIONS

INVESTMENTS TO SUPPORT REVENUE GENERATION

- Digital solutions
  - Automated revenue management
  - Development of mobile booking apps to capture growing handheld devices online traffic
  - Digital Club One loyalty card in mobile app
  - Improving online booking solutions user experience
  - Customer centric and personalized digital channels development
  - Collaboration with TalTech to develop „Smart Car Deck“

DELIVERING OPERATIONAL EFFICIENCIES

- Efficient ship operations
  - Utilising monitoring systems
- Passenger logistics in terminals
  - Self check-in also on mobile, improved boarding pass
- Tallink Logistics Centre
  - Leveraging and fine tuning the operations
GROUP-WIDE SHIP RENOVATION PROGRAM
INVESTMENTS TO UPGRADE THE FLEET IN PERIOD 2014-2018

LARGE SCALE RENOVATION OF THREE CRUISE FERRIES
• Silja Serenade
• Silja Symphony
• Silja Europa

EXPANSION OF SHOPS AND MODERNIZING RESTAURANTS TO
IMPROVE THE PERFORMANCE THROUGH RETAIL SPACE
• Modern retail environment visual
• Leveraging own brands
• Introducing international premium brands
• Wider selection of products

UPGRADING OF CABINS
• Responding to higher expectations of the passengers
• Focus on different cabin classes

TALLINK GRUPP HAS INVESTED MORE THAN EUR 90 MILLION
SINCE 2014 TO UPGRADE ITS EXISTING FLEET
**WIDE RANGE OF DINING CONCEPTS ON OUR SHIPS**

**OWN BRANDS AND INTERNATIONAL PREMIUM BRANDS**

<table>
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<tr>
<th>Category</th>
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<td><strong>BUFFET</strong></td>
<td>Grande Buffet, Delight Buffet</td>
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<tr>
<td><strong>À LA CARTE</strong></td>
<td>Grill House Restaurant, TavoLatà, Happy Lobster, Chef's Kitchen</td>
</tr>
<tr>
<td><strong>FINE DINING</strong></td>
<td>Bon Vivant Restaurant, Victoria, Gourmet Baltic Queen, Aleksandra Russian à la Carte</td>
</tr>
<tr>
<td><strong>QUICK SERVICE</strong></td>
<td>Fast Lane, Sushi &amp; Co., Starbucks, Burger King</td>
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RESULTS
QUARTERLY SEASONALITY BREAKDOWN

PASSENGERS (MILLIONS)

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CARGO (TH. UNITS)

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REVENUE (EUR MILLION)

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<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>945</td>
<td>938</td>
<td>967</td>
<td>950</td>
</tr>
<tr>
<td>Revenue</td>
<td>228</td>
<td>226</td>
<td>232</td>
<td>227</td>
</tr>
<tr>
<td></td>
<td>274</td>
<td>274</td>
<td>283</td>
<td>284</td>
</tr>
<tr>
<td></td>
<td>254</td>
<td>245</td>
<td>260</td>
<td>255</td>
</tr>
<tr>
<td></td>
<td>190</td>
<td>193</td>
<td>192</td>
<td>184</td>
</tr>
</tbody>
</table>

EBITDA (EUR MILLION)

<table>
<thead>
<tr>
<th>Year</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>181</td>
<td>149</td>
<td>158</td>
<td>143</td>
</tr>
<tr>
<td>EBITDA</td>
<td>30</td>
<td>77</td>
<td>55</td>
<td>19</td>
</tr>
<tr>
<td></td>
<td>30</td>
<td>67</td>
<td>36</td>
<td>16</td>
</tr>
<tr>
<td></td>
<td>29</td>
<td>75</td>
<td>49</td>
<td>5</td>
</tr>
<tr>
<td></td>
<td>44</td>
<td>71</td>
<td>44</td>
<td>-</td>
</tr>
</tbody>
</table>

Notes:
(1) Unaudited
THE DYNAMICS OF HIGH SEASONALITY ON THE PROFIT LEVEL
NET RESULT BY QUARTERS (EUR MILLION)

2015 net profit 59  2016 net profit 44  2017 net profit 46  2018 net profit 40(1)

Notes:
(1) Unaudited

MOST OF THE RESULT IS MADE IN THE SUMMER, THE HIGH SEASON
## CONSOLIDATED INCOME STATEMENT

<table>
<thead>
<tr>
<th>(EUR million)</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018 (2)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>945</td>
<td>938</td>
<td>967</td>
<td>950</td>
</tr>
<tr>
<td>Cost of sales (1)</td>
<td>(722 )</td>
<td>(745 )</td>
<td>(772 )</td>
<td>(766 )</td>
</tr>
<tr>
<td>Marketing, general &amp; admin (1)</td>
<td>(111 )</td>
<td>(123 )</td>
<td>(125 )</td>
<td>(125 )</td>
</tr>
<tr>
<td>EBITDA</td>
<td>181</td>
<td>149</td>
<td>158</td>
<td>143</td>
</tr>
<tr>
<td>Margin (%)</td>
<td>19.2%</td>
<td>15.9%</td>
<td>16.4%</td>
<td>15.0%</td>
</tr>
<tr>
<td>Net Profit</td>
<td>59</td>
<td>44</td>
<td>46</td>
<td>40</td>
</tr>
<tr>
<td>EPS</td>
<td>0.088</td>
<td>0.066</td>
<td>0.069</td>
<td>0.060</td>
</tr>
</tbody>
</table>

Notes:
(1) Includes depreciation and amortization
(2) Unaudited
## COSTS BREAKDOWN

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018&lt;sup&gt;(2)&lt;/sup&gt;</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of goods</td>
<td>227,803</td>
<td>217,158</td>
<td>-5%</td>
</tr>
<tr>
<td>Staff costs</td>
<td>160,126</td>
<td>160,640</td>
<td>0%</td>
</tr>
<tr>
<td>Marketing &amp; Administration&lt;sup&gt;(1)&lt;/sup&gt;</td>
<td>116,809</td>
<td>115,246</td>
<td>-1%</td>
</tr>
<tr>
<td>Port &amp; Stevedoring</td>
<td>104,756</td>
<td>105,089</td>
<td>0%</td>
</tr>
<tr>
<td>Fuel cost</td>
<td>85,870</td>
<td>102,474</td>
<td>19%</td>
</tr>
<tr>
<td>Ship operating expenses</td>
<td>79,723</td>
<td>76,003</td>
<td>-5%</td>
</tr>
<tr>
<td>Other costs</td>
<td>35,011</td>
<td>30,333</td>
<td>-13%</td>
</tr>
<tr>
<td><strong>Total costs from operations</strong></td>
<td>810,098</td>
<td>806,943</td>
<td>0%</td>
</tr>
<tr>
<td>Depreciation and amortisation</td>
<td>86,371</td>
<td>79,279</td>
<td>-8%</td>
</tr>
<tr>
<td>Net finance cost</td>
<td>21,209</td>
<td>18,918</td>
<td>-11%</td>
</tr>
<tr>
<td><strong>Total costs</strong></td>
<td>917,678</td>
<td>905,140</td>
<td>-1%</td>
</tr>
</tbody>
</table>

**Notes:**

<sup>(1)</sup> Depreciation and amortisation excluded
<sup>(2)</sup> Unaudited
## CONSOLIDATED CASH FLOW STATEMENT

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018 (1)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating cash flow</td>
<td>192</td>
<td>147</td>
<td>136</td>
<td>157</td>
</tr>
<tr>
<td>Capital expenditure</td>
<td>(44)</td>
<td>(68)</td>
<td>(219)</td>
<td>(36)</td>
</tr>
<tr>
<td>Asset disposal</td>
<td>115</td>
<td>0</td>
<td>132</td>
<td>0</td>
</tr>
<tr>
<td><strong>Free cash flow</strong></td>
<td>263</td>
<td>79</td>
<td>49</td>
<td>121</td>
</tr>
<tr>
<td>Debt financing (net effect)</td>
<td>(197)</td>
<td>(4)</td>
<td>6</td>
<td>(85)</td>
</tr>
<tr>
<td>Interests &amp; other financial items</td>
<td>(33)</td>
<td>(24)</td>
<td>(21)</td>
<td>(19)</td>
</tr>
<tr>
<td>Dividend paid</td>
<td>(13)</td>
<td>(54)</td>
<td>(20)</td>
<td>(20)</td>
</tr>
<tr>
<td>Dividend tax</td>
<td>(3)</td>
<td>0</td>
<td>(4)</td>
<td>(4)</td>
</tr>
<tr>
<td><strong>Change in cash</strong></td>
<td>17</td>
<td>(3)</td>
<td>10</td>
<td>-7</td>
</tr>
</tbody>
</table>

**Notes:**

(1) Unaudited
### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total assets</strong></td>
<td>1 539</td>
<td>1 539</td>
<td>1 559</td>
<td>1 501</td>
</tr>
<tr>
<td>Non-current assets</td>
<td>1 385</td>
<td>1 375</td>
<td>1 377</td>
<td>1 333</td>
</tr>
<tr>
<td>Current assets</td>
<td>154</td>
<td>164</td>
<td>182</td>
<td>168</td>
</tr>
<tr>
<td>- of which cash</td>
<td>82</td>
<td>79</td>
<td>89</td>
<td>82</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>714</td>
<td>729</td>
<td>722</td>
<td>644</td>
</tr>
<tr>
<td>Interest bearing liabilities</td>
<td>549</td>
<td>559</td>
<td>561</td>
<td>510</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>165</td>
<td>170</td>
<td>161</td>
<td>134</td>
</tr>
<tr>
<td><strong>Shareholders’ equity</strong></td>
<td>825</td>
<td>810</td>
<td>836</td>
<td>857</td>
</tr>
<tr>
<td>Net debt/EBITDA</td>
<td>2.6x</td>
<td>3.2x</td>
<td>3.0x</td>
<td>3.0x</td>
</tr>
<tr>
<td>Net debt</td>
<td>467</td>
<td>480</td>
<td>472</td>
<td>428</td>
</tr>
<tr>
<td>Equity/assets ratio</td>
<td>54%</td>
<td>53%</td>
<td>54%</td>
<td>57%</td>
</tr>
<tr>
<td>BVPS (1) (in EUR)</td>
<td>1.23</td>
<td>1.21</td>
<td>1.25</td>
<td>1.28</td>
</tr>
</tbody>
</table>

**Notes:**
(1) Shareholders’ equity / number of shares outstanding
(2) Restated
(3) Unaudited
DISTRIBUTIONS TO SHAREHOLDERS

Dividend policy: to pay dividends in the minimum amount of EUR 0.05 per share, if the economic performance enables it

The management states that the company is working to ensure that Tallink Grupp is a stable dividend payer and that the dividend paid to investors will increase over time

Dividend
- Management board to propose a dividend of EUR 0.05 per share to the shareholders’ annual general meeting in 2019

Capital reduction
- Management board to propose to shareholders’ annual general meeting in 2019 to reduce the company’s share capital by at least EUR 0.07 per share for the purpose of improving the company’s capital structure

TALLINK GRUPP HAS MADE TOTAL OF EUR 161 MILLION DIVIDEND PAYMENTS TO SHAREHOLDERS IN PERIOD 2013 – 2018

Notes:
(1) To be proposed to the shareholders’ annual general meeting in 2019
(2) Profit per share of previous financial year for which the dividends are being distributed, unaudited for 2018
(3) As at 31/12
DEBT STRUCTURE

Total EUR 510 million interest bearing liabilities as at 31.12.2018

LONG TERM BANK LOANS
- 5 loan agreements outstanding: syndicated loans and amortizing project loans
- Maturities 1-11 years
- EUR denominated
- Fixed and EURIBOR floating

BOND – redeemed on 18.10.2018
- Senior unsecured NOK 900 m (EUR 120 m)
- Oslo Stock Exchange
- 3M NIBOR +5% (3M EURIBOR +4.88%)
COPRARET GOVERNANCE

Paavo Nõgene – Chairman of the Management Board

Born in 1980, with the company since 2018
CEO since May, 2018
Previously:
– Secretary-General at Ministry of Culture of the Republic of Estonia
– General Manager at Vanemuine Theatre

Lembit Kitter

Born in 1953, with the company and Member of Management Board since 2006

Kadri Land

Born in 1964, with the company since 2005.
Member of Management Board since February, 2019

Harri Hanschmidt

Born in 1982, with the company since 2009.
Member of Management Board since February, 2019

Piret Mürk-Doubout

Joining the company and Management Board in April 2019

Enn Pant – Chairman of the Supervisory Board

Born in 1965, with the company since 1996
Chairman of the Supervisory Board since 2015
CEO of AS Tallink Grupp in 1996-2015

Toivo Ninnas

Born in 1940, with the Supervisory Board since 1997

Kalev Järveliil

Born in 1965, with the Supervisory Board since 2007

Eve Pant

Born in 1968, with the Supervisory Board since 1997

Ain Hanschmidt

Born in 1961, with the Supervisory Board since 2005

Lauri Kustaa Aînâ

Born in 1971, with the Supervisory Board since 2002

Colin Douglas Clark

Born in 1974, with the Supervisory Board since 2013
OWNERSHIP STRUCTURE

SHAREHOLDERS OF AS TALLINK GRUPP

- Infortar AS: 39%
- Baltic Cruises Holding, L.P.: 16%
- Baltic Cruises Investment L.P.: 6%
- ING Luxembourg S.A. AIF Account: 4%
- Nordea Bank Abp/Non Treaty Clients: 3%
- ING Luxembourg Client ACC: 3%
- Citigroup Venture Capital International G.P: 2%
- State Street Bank And Trust Omnibus Account A Fund No OM01: 2%
- Clearstream Banking Luxembourg S.A.Clients: 1%
- Nordea Bank Abp / Clients FDR: 1%

TEN LARGEST SHAREHOLDERS AS OF 28.02.2019

- Share Price in EUR
- FDR Price in EUR
UNRIVALLED SUITE OF COMPETITIVE ADVANTAGES

1. MODERN FLEET
   • 11 core vessels have an average age of 14 years
   • Ice class vessels
   • Luxurious on-board experience, e.g. spacious shopping areas

2. EXTENSIVE ROUTE NETWORK
   • Variety of short cruises between key cities
   • Optimised schedules with frequent and reliable departures all year
   • Established relationships with port authorities

3. STRONG QUALITY BRANDS
   • Silja Line and Tallink are the most recognised cruise brands in the Northern Baltic Sea Region
   • They are associated with a quality customer experience

4. HIGH SAFETY AND ENVIRONMENTAL STANDARDS
   • We proactively seek compliance with the highest standards
   • In 2018, there were 8 cancellations out of the 10,070 scheduled trips

5. LOYAL CUSTOMER BASE
   • 9.8 million passengers in 2018
   • 2.5 million Club One card holders growing at 10% annually
   • Every third passenger is a club one member

6. COMPREHENSIVE OFFER
   • Varied on-board experience
   • Travel packages and excursions
   • Addressing all budget ranges and customer preferences

7. EXTENSIVE SALES NETWORK
   • 11 own sales offices
   • Network of nearly 2,000 travel agents and tour operators worldwide
   • Growing online presence

48% MARKET SHARE OF THE NORTHERN BALTIC SEA REGION PASSENGER MARKET
SAFETY, SECURITY AND ENVIRONMENTAL PROTECTION ARE A HIGH PRIORITY

POLICIES AND CERTIFICATIONS

- Safety and Security Policy
- Environmental Policy
- ISO 14001:2015 Environmental Certificate by Lloyds Register
- MARPOL Sewage Pollution Prevention Certificate
- MARPOL Air Pollution Prevention Certificate
- International Anti-Fouling System Certificate
- MARPOL Oil Pollution Prevention Certificate
- Document of Compliance for Anti-Fouling System
- MARPOL Garbage Pollution Prevention Attestation
- Passenger Ship Safety Certificate
- International Ship Security Certificate
- Safety Management Certificate
- Document for Dangerous Goods
AGE OF FLEET

AGE OF FLEET BY VALUE
value-weighted average

25+ years
1-10 years
16-25 years
11-15 years

TALLINK GRUPP SHIPS AGE
- Core fleet 14 years
- Superfast vessel 17 years
- Cargo vessels 24 years

BALTIC SEA FERRY FLEET AGE
- Ferry fleet average 22 years
- Ferry fleet median 21 years

- Our ice-classed fleet is versatile to operate anywhere
- We have experience in selling and chartering vessels all over the world

Notes:
Source data for Baltic Sea ferry fleet age from ShipPax Market18
FLEET ON 7 ROUTES
OUR FLEET

MEGASTAR
Built: 2017
Length 212 m
Passengers: 2 800
Lane meters: 3 600

Tallinn-Helsinki

BALTIC QUEEN
Built: 2009
Length: 212 m
Passengers: 2 800
Lane meters: 1 130

Tallinn-Stockholm

VICTORIA I
Built: 2004
Length: 193 m
Passengers: 2 500
Lane meters: 1 030

Tallinn-Stockholm

STAR
Built: 2007
Length 186 m
Passengers: 2 080
Lane meters: 2 000

Tallinn-Helsinki

SILJA EUROPA
Built: 1993
Length: 202 m
Passengers: 3 123
Lane meters: 932

Tallinn-Helsinki

ROMANTIKA
Built: 2002
Length 193 m
Passengers: 2 500
Lane meters: 1 030

Riga-Stockholm

TALLINK HAS INVESTED EUR 1.6 BILLION TO CREATE A MODERN FLEET (1)

Notes:
(1) Acquisition price of the current fleet
OUR FLEET

SILJA SERENADE
Built: 1990
Length 203 m
Passengers: 2 852
Lane meters: 950

BALTIC PRINCESS
Built: 2008
Length: 212 m
Passengers: 2 800
Lane meters: 1 130

ISABELLE
Built: 1989
Length 171 m
Passengers: 2 480
Lane meters: 850

SILJA SYMPHONY
Built: 1991
Length 203 m
Passengers: 2 852
Lane meters: 950

GALAXY
Built: 2006
Length: 212 m
Passengers: 2 800
Lane meters: 1 130

ATLANTIC VISION (ex SUPERFAST IX)
Built: 2002
Length: 203 m
Passengers: 728
Lane meters: 1 900

TALLINK HAS INVESTED EUR 1.6 BILLION TO CREATE A MODERN FLEET (1)

Notes:
(1) Acquisition price of the current fleet